



Press release

Nexans and Interxion strengthen their partnership

Interxion installs Nexans' cabling solutions to increase the reliability and durability of its dedicated hosting facilities

Paris, November 21, 2007 - Nexans, the worldwide leader in the cable industry has signed up Interxion, Europe's leading provider of carrier-neutral data centres and managed services, as a Certified Solution Partner (CSP).

Interxion today operates the first Nexans-approved hosting centre in France, helping its customers to benefit from high quality cabling systems, including a global warranty on LANmark solutions. The company has already installed thousands of kilometers of Nexans cables in its 23 data centers across Europe.

In addition to providing cabling infrastructure with 25 year warranty, Nexans is providing Interxion technicians with a three-day training course. This provides theoretical and hands-on sessions about networks and LANmark solutions, based on international standards on cabling systems, local area network protocols, and Nexans implementation guides.

"We are pleased to work with Interxion and have been particularly impressed by their rigorous operations and strong development", said Didier Galindo, Regional Sales Manager for Nexans' cabling systems business.

Fabrice Coquio, Managing Director of Interxion France, said: *"This partnership with Nexans strengthens our quality approach. Our businesses complement each other and we are proud to be the first hosting provider in France to offer Nexans' warranty to all customers. Interxion also plans to gradually extend this certification to all our facilities across Europe."*

Increasingly demanding end customers

Interxion's data centres are operated 24x7 for business-critical IT and telecommunications applications and the company maintains a constant focus on improving efficiency.

Its customers want to control and reduce their capital and operating costs while optimizing the availability, flexibility and reliability of their infrastructure. At the same time, they want to meet demands for greater information processing capacity and the ability to support constant technological developments.

Increasingly high-performing data centers

New data centres like the one opened by Interxion in September provide hosted customers with the highest quality support in terms of security, power supply and cooling systems. These facilities can host the new generation of compact blade servers and supply them with a power of 2,500W per square metre. The new data centres are also based on a fully redundant power and cooling architecture. Finally, these security-sensitive facilities are equipped with multiple fire detection systems as well as reinforced camera surveillance and security systems.

About Nexans

With energy cables as its core, Nexans, the worldwide leader in the cable industry, offers an extensive range of cables (copper, aluminum and optical fiber) and cabling systems. The Group's strategy is focused on infrastructure, industrial and building markets. Nexans develops solutions for industry sectors such as shipbuilding, oil and gas, nuclear, automotive, electronics, aeronautics, handling and automation and includes an offering dedicated to public and private (local area) telecommunications networks.

With an industrial presence in more than 30 countries and commercial activities worldwide, Nexans employs 21,000 people and had sales in 2006 of 7.5 billion euros. Nexans is listed on the Paris stock exchange, compartment A of the Eurolist of Euronext. More information on <http://www.nexans.com>

About Interxion

Interxion is Europe's leading provider of carrier-neutral data center and managed services. With 23 data centers in 11 countries, the company supports over 700 customers across Europe, including leading enterprises, content, service, access and application providers, and hosting and telecommunications companies.

Interxion provides a full range of Internet infrastructure solutions that meet its customers' requirements in hosted equipment and applications, network access, maintenance and monitoring, and managed services. All Interxion data centers are supported by the company's European service center and multilingual staff which offer 24x7 technical support. Since its foundation, Interxion raised 300 million euros from leading investors, including Baker Communications Fund, BNP Paribas, Bear Stearns, Credit Suisse First Boston, Goldman Sachs, Morgan Stanley Dean Witter, Navis Partners, and Residex.

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