



Press Release

Nexans completes multi-million Euros power cable contract for Ras Laffan Port Expansion project in Qatar

458 km of MV/LV cables, including non-lead sheathed FR (fire-resistant) power cables have been supplied to CCC for EPIC contract for Berths & Port Infrastructure for Ras Laffan Port Expansion

Paris, January 19, 2011 – Nexans, the worldwide leader in the cable industry, has successfully completed a multi-million Euros, two-year, contract, for CCC (Consolidated Contractors Company S.A.L. (Offshore)-Teyseer Contracting Company W.L.L.-JV) based in Abu Dhabi, to supply power cables for the Ras Laffan Port Expansion project in Qatar.

CCC is the EPC contractor for the Ras Laffan Port Expansion project, awarded by QP (Qatar Petroleum) and Nexans was selected as one of the cable suppliers for the EPIC (engineering, Procurement, Installation and Commissioning) of the Berths & Port Infrastructure. This contract covered the supply of 458 km of MV/LV power cables including lead/non-lead sheathed FR (fire resistant) versions.

Major expansion of Ras Laffan Port

QP is the state-owned corporation responsible for all aspects of the oil and gas industry in Qatar. As part of the Ras Laffan Industrial City Development, Ras Laffan Port is undergoing expansion according to the recommendations of the 2006 Master Plan to cater for expansion up to the year 2030. The port area has been increased to 56 square kilometres and will be able to accommodate around 225 million tons of products per year, embracing additional LNG liquid berths, dry dock facilities, container berth, oil rig support, as well as a dry cargo berth for petrochemicals.

Flexibility and fast response

In awarding the contract, CCC especially valued Nexans' flexibility regarding both commercial and technical aspects of the project, including the technical support for CCC's engineering department and the close pro-active collaboration among production, inspection and sales teams. During the project Nexans demonstrated its fast response capability by meeting an emergency request within a lead time of less than two weeks.

Following the signing of the two-year contract in September 2008, Nexans has supplied 90 km of 33 kV lead sheathed cable, 123 km of 11 kV lead/non-lead sheathed cable and 245 km of LV lead/non-lead sheathed cable, with the final delivery in December 2010.

All the Ras Laffan Port expansion cables were manufactured by the Nexans plant in Cheongwon, Korea with the full support of the Middle-East sales team and the Group's quality control experts based in France.

"We are very proud that Nexans has played an important role in the success of the Ras Laffan Port Expansion Project. It was challenging for us to meet the requirements for immediate technical support, tight delivery schedules and strict quality control procedures. Thanks to our rich experience in this specific infrastructure, we were able to complete the contract successfully. Without doubt, this demonstration of our outstanding competences will reinforce our position in this sector and will also help us to develop our markets in emerging countries" says Bernard Albouy, Nexans Corporate Global Segment Manager Oil, Gas & Petrochemical.

About Nexans

With energy as the basis of its development, Nexans, the worldwide leader in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry, building and Local Area Network markets. Nexans addresses a series of market segments: from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear power, automotives, electronics, aeronautics, material handling and automation.

Nexans is a responsible industrial company that regards sustainable development as integral to its global and operational strategy. Continuous innovation in products, solutions and services, employee development and engagement, and the introduction of safe industrial processes with limited environmental impact are among the key initiatives that place Nexans at the core of a sustainable future.

With an industrial presence in 39 countries and commercial activities worldwide, Nexans employs 22,700 people and had sales in 2009 of 5 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A. For more information, please consult www.nexans.com

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