Nexans GENERAL INFORMATION

TERMS OF PAYMENT: As per general terms and conditions of sale.

PRICES: Per kilometer, unless otherwise shown.

SALES TAX: Prices shown exclude tax. GST, HST and PST are extra.

MASS: Unless otherwise shown, Shipping Weight is Kilograms per Kilometer (kg/km).

MINIMUM ORDER: \$2500.00 for stock items.

MINIMUM QUANTITY: Refer to Marketing on non-stock items.

FOB POINTS:

- 1. FOB points are negotiated on a "per customer per location" basis.
- 2. When shipping prepaid, we reserve the right to ship by the most economical means of transportation at our disposal.

NON STANDARD PACKAGING:

- 1. The standard products and sizes are as shown on net price lists.
- 2. Packaged goods, other than standard, can sometimes be supplied in cut lengths. Please verify with your Regional Sales Manager.

There will be a charge of \$75.00 for each cut.

CONTACT INFORMATION:

Adam Brouwer

Western Regional Sales Director (416) 458-1012 adam.brouwer@nexans.com

Diana Carducci

Regional Sales Manager, Ontario (647) 938-0307 diana.carducci@nexans.com

Karine Graddon

Regional Sales Manager, Eastern (Quebec & Atlantic Canada) (514) 607-9032 karine.graddon@nexans.com

Jeff Nesbitt

Account Team Leader - Western Canada (403) 831-3284 jeff.nesbitt@nexans.com

CENTRAL CUSTOMER SERVICE:

Phone: 1-800-268-9473 1-800-263-2112 (Québec)

Fax: 1-800-263-9473

Email: inside-sales.canada@nexans.com

HEAD OFFICE ADDRESS:

55 Commerce Valley Dr. W, Suite 700 Thornhill, Ontario L3T 7V9

Tel: (905) 944-4300 Fax: (905) 944-4330

www.nexans.ca

JVexans RETURNABLE REEL POLICY

BILLING POLICY:

Deposit charges for reels and containers must be paid for at the same time as the material. All deposit charges are subject to the Goods and Service Tax (GST) or Harmonized Sales Tax (HST).

CREDIT POLICY:

At time of shipment, all chargeable reels will be billed at 100% of their deposit amount. Upon return within 24 months from shipment date, the reel credit will be issued at 90% of the original deposit amount provided the reels are in good and reusable condition. No credit will be issued if the reels are not in good and reusable condition. There will be no further deductions for late return penalties or additional damage repair costs.

RETURNING REELS AND CONTAINERS:

All reels and containers, for which a deposit has been paid, should be returned freight prepaid to the nearest Nexans designated reel return depot. Returned reels must be in repairable and reusable condition. No RGA is required to return empty Nexans deposit reels. Please call your Nexans sales office if you have any questions.

ELECTRICAL WIRE AND CABLE WOOD REEL DEPOSIT RATES:

REEL DIAMETER	NEW REEL DEPOSIT
36"	\$175
40"	\$250
42"	\$250
44"	\$325
45"	\$325
46"	\$325
48"	\$325
50"	\$400
52"	\$550
54"	\$550
56"	\$550
58"	\$550
60"	\$650
66"	\$750
68"	\$750
70"	\$1,000
72"	\$1,000
78"	\$1,200
84"	\$1,350
90"	\$1,950
96"	\$2,000
100"	\$2,900
102"	\$2,900

REEL RETURN DEPOTS:

BRITISH COLUMBIA:

Tenold Transportation Inc. 30691 Simpson Road Abbotsford, B.C. V2T 6V7 (604) 888-7800 | (800) 663-0094

ALBERTA:

J. Hamelin Ind. c/o Pro West Shipping 21635 – 115th Avenue NW Edmonton, Alberta T5S 2N6 (514) 431-3221 Ext 19 or 26

SASKATCHEWAN:

Hamelin

1783 East Avenue Weyburn, SK S4H 2Y7 (306) 842-1004

MANITOBA:

Payne Transportation

Main contact: Wayne Robinson Second contact: Jason McNicholl 435 Lucas Avenue Winnipeg, MB (204) 953-1524 | (866) 467-2963

ONTARIO:

Allin Cable Reels

179 Baseline Road East Bowmanville, Ontario L1C 3L4 (905) 623-4455

QUEBEC, ONTARIO EAST, NEW BRUNSWICK, P.E.I, NOVA SCOTIA & NEWFOUNDLAND:

J. Hamelin Ind.

700-Boul Roland Godard St-Jerome, Québec J7Y 4C5 (450) 431-3221